


21 MS Dynamics Developers Resume Samples

by hiredynamicsdevelopers.com

TYMUR S.



PROJECT OF MOBILUNITY

TYMUR S.

MICROSOFT D365 CRM & POWER PLATFORM CONSULTANT

SKILLS

- CRM
- Microsoft Dynamics CRM
- Analysis
- Integration
- Business Analysis
- Business Process
- Microsoft PowerApps
- Business Requirements
- Requirements Analysis
- Business Intelligence

CERTIFICATIONS

- Siebel CRM 8 Business Analyst

LANGUAGES

English
Ukrainian
Russian

WORK EXPERIENCE

SELF EMPLOYED
Microsoft D365 CRM & Power Platform Consultant | Feb 2021 – Present

INFORMATION TECHNOLOGY COMPANY
D365 CRM Consultant | Aug 2019 - Aug 2020

BANK
Business Analyst | Feb 2017 - Jun 2017

INFORMATION TECHNOLOGY COMPANY
CRM Specialist | Nov 2015 - Aug 2016

INFORMATION TECHNOLOGY COMPANY
Business Process Analyst | Jul 2015 - Nov 2015

GOVERNMENT ORGANIZATION
Business Analyst | Mar 2015 - Jul 2015

BANK
Head of Analytic Division | May 2013 - Nov 2013

OUTSOURCING AND OFFSHORING CONSULTING
CRM Analyst | Jan 2011 - Apr 2013

INFORMATION TECHNOLOGY COMPANY
Functional CRM Analyst | Apr 2010 - Dec 2010

INFORMATION TECHNOLOGY COMPANY
Analyst | Jul 2008 - Jan 2009

BANK
Business Analyst | Jan 2008 - Jun 2008

INFORMATION TECHNOLOGY COMPANY
Siebel Consultant | Feb 2006 - Dec 2007

EDUCATION

Evropejs'kij Universitet Financiv, Informacijnih Sistem, Menedment ta Bisnesu, Kiiiv
| 2000 – 2006

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/D365-CRM-AND-POWER-PLATFORM-SPECIALIST/](https://www.hiredynamicsdevelopers.com/consultants/d365-crm-and-power-platform-specialist/)

YEVGEN K.



PROJECT OF MOBILUNITY

YEVGEN K.

ERP CONSULTANT

SKILLS

- Microsoft Dynamics AX / 365 FO
- Customs Regulations
- International Business
- Operations Management
- Strategic Planning

CERTIFICATIONS

- Data Analyst Associate
- Dynamics 365 Supply Chain Management Functional Consultant Associate

LANGUAGES

English
Ukrainian
Russian
German

ABOUT

25 years' experience in Supply Chain, Import-Export, Warehousing and Distribution activities. Direct experience from both sides (customer and logistic service provider) ranging from startup up to significant sales turnover increases. Practical experience in all areas: production line / supplier - warehousing / distribution centers - delivery and shipping goods - distribution to sale points - reverse logistics (post-sale and returns).

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY
ERP Consultant (Microsoft Dynamics AX / 365 FO)| Sep 2020 – Present

Support all steps of lifecycle of ERP implementation.
Enhance Business Processes.
Provide necessary support and over all consultancy.
Prepare Test Cases and Documentation.
Train End-users

BIOTECHNOLOGY COMPANY
Head of SCM | Logistics | Oct 2017 – Jun 2020

Demand forecast.
Created Supply and Chain policy.
Directed orders in production lines (China, Europe).
Managed Central Distribution Center.

Director Of Logistics | Nov 2011 – Jun 2020

Launched Supply and Chain / Warehousing / Distribution Project.
Recruited, trained, and made evaluation of logistic Staff.
Ran tenders, including international tenders.
Created and monitored month / annual Department budget.
Established relations to Government agencies.
Created supply and chain policy, followed up and updated in accordance with business targets and business environment changes.

VARIOUS LOGISTICS AND TRADE COMPANIES
Various Positions | 1995 – 2020

EDUCATION

MASTER'S DEGREE, MANAGEMENT OF FOREIGN-ECONOMIC ACTIVITY
Interregional Academy of Personnel Management | 2002 – 2005

MASTER'S DEGREE, GERMAN AND ENGLISH LANGUAGES
Kyiv National Linguistics University | 1989 – 1994

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/KHOROLSKYI-Y-ERP-CONSULTANT/](https://www.hiredynamicsdevelopers.com/consultants/khorolskyi-y-erp-consultant/)

OLENA P.



PROJECT OF MOBILUNITY

OLENA P.

MICROSOFT DYNAMICS 365 F&O FINANCE

SKILLS

- Microsoft Dynamics AX
- Microsoft Dynamics 365
- Finance
- General Ledger
- Accounts Payable
- Accounts Receivable
- Fixed Assets

CERTIFICATIONS

- Microsoft Dynamics 365: Finance and Operations Apps Solution Architect
- Microsoft Dynamics 365: Core Finance and Operations
- Microsoft Dynamics 365 Finance
- Dynamics 365: Finance and Operations Apps Solution Architect Expert
- Dynamics 365 Finance Functional Consultant Associate

LANGUAGES

English
Ukrainian
Russian

ABOUT

I'm a certified Microsoft Dynamics 365 F&O Finance Consultant with a broad and over eight years' experience in MS Dynamics AX. I've been working with Dynamics AX since 2013 and gained wide AX knowledge by working with multiple versions: AX 2009, AX 2012 and Dynamics 365 Finance and Operations. I was involved in different types of AX projects, such as upgrade, implementation and support projects as a Financial Consultant. I've been on a finance path from the start, as I graduated from university with a financial focus.
I have functional knowledge in implementing Finance modules (GL, FA, AR, AP, Cash & Bank) and a good understanding of Trade & Logistics. When I face challenges, I think critically to analyze the best approach and overcome obstacles. I'm a team player and efficiently articulates ideas and information with all team members.

WORK EXPERIENCE

IT COMPANY
Microsoft Dynamics 365 F&O Finance Consultant | May 2021 - PRESENT


IT COMPANY
Microsoft Dynamics 365 F&O Consultant | May 2017 – May 2021

IT COMPANY
Microsoft Dynamics AX Consultant | Jun 2013 – May 2017

EDUCATION


MASTER'S DEGREE, ACCOUNTING AND AUDITING
Kiev National Economic University | 2007 – 2013

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/POTAPENKO-O-MICROSOFT-DYNAMICS-365-FO-FINANCE-CONSULTANT/](https://www.hiredynamicsdevelopers.com/consultants/potapenko-o-microsoft-dynamics-365-fo-finance-consultant/)



HIREDYNAMICS

DEVELOPERS.COM

PROJECT OF  MOBILUNITY

ROKSOLANA L.

MICROSOFT DYNAMICS FUNCTIONAL CONSULTANT

ABOUT

I am a Microsoft Dynamics CRM consultant with around 2 years of experience in CRM functional domain. Looking for a position to implement and learn more on implementing my Dynamics Functional Skills.

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY

Microsoft Dynamics Functional Consultant | Sep 2016 - Present

Responsibilities:

Assist/Lead scoping and presales strategy planning as well as demonstrating Microsoft Dynamics 356 CRM and Microsoft Add-On solutions;

Customise and demonstrate Microsoft Dynamics 365 CRM Solutions

Manage Presales discoveries, analyses an organisation's needs, and demonstrate how Microsoft Dynamics 365 CRM solution can address the customer's requirements and solve their business needs;

Provide pre-sales support to the sales team and help improve the pre-sales proves;

Create business requirement, functional & technical specifications documentation;

Configure & Customise Microsoft Dynamics 365 to meet a client's requirement;

Contribute learning and knowledge with team.

INFORMATION TECHNOLOGY COMPANY

Microsoft Dynamics Functional Consultant | Jan 2016 - Sep 2016

Responsibilities:

Investigating, Identifying and analysing system applications and process workflow;

Testing, maintaining, and monitoring systems and applications, including coordinating the installation of systems and applications;

Assisting the Business Analyst on Risk Management application and CRM related tasks & future projects;

Identifying and evaluating system functionality and recommending new enhancements to improve the overall system efficiency;

Providing basic technical support for the Client Service Desk team and CRM users;

Providing secondary administrator support to CRM modules to add and maintain users, security, teams and pick lists;

Creating user guides and how to use applications documentation, and conducting formal training to business users;

Providing basic support during CRM training program and conduct end-user training at all office locations;

Serve as a liaison and facilitator between all business units to assist in addressing and resolving applications and IT issues;

Responsible for creating functional specifications with internal customers and provide guidance and assistance in the system configuration and monitoring processes.

SKILLS

- CRM
- Microsoft Office

LANGUAGES


English

Ukrainian

Russian


汉语

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/ROKSOLANA-L-MICROSOFT-DYNAMICS-FUNCTIONAL-CONSULTANT/](https://www.hiredynamicsdevelopers.com/consultants/roksolana-l-microsoft-dynamics-functional-consultant/)



HIREDYNAMICS

DEVELOPERS.COM

PROJECT OF  MOBILUNITY

ROKSOLANA L.

MICROSOFT DYNAMICS FUNCTIONAL CONSULTANT

WORK EXPERIENCE

PRIVATE ENTERPRISE COMPANY

Project Officer | Jun 2012 - Jul 2015

Responsibilities:

Conduct analysis to gather the technology and the user requirements;

Document the requirements specifications and users' interactions;

Interact with various users to elicit information via email, person and in-person;

Assist in providing appropriate technology solution based on the conducted analysis;

Follow-up with users to ensure the delivery of the solution;

Identify and advise Enterprise Information regarding opportunities for improvement within the lines of business;

Maintain a watching brief on new technology developments that may deliver improved levels of services to internal and external stakeholders;

Undertake other duties as directed by the Service Delivery Manager within the scope of the role.

EDUCATION

MASTER'S CIVIL ENGINEER., "VENTILATION, HEAT & GAS SUPPLY"

National University of Management and Nature Resources Use of Ukraine.

| 2005 – 2010

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/ROKSOLANA-L-MICROSOFT-DYNAMICS-FUNCTIONAL-CONSULTANT/](https://www.hiredynamicsdevelopers.com/consultants/roksolana-l-microsoft-dynamics-functional-consultant/)



HIREDYNAMICS

DEVELOPERS.COM

PROJECT OF  MOBILUNITY

ARVID O.

CERTIFIED MICROSOFT DYNAMICS
365/POWER PLATFORM FUNCTIONAL
CONSULTANT

SKILLS

- Microsoft Dynamics CRM
- Consulting
- Dynamics 365
- Web Services
- Scrum
- CRM
- JavaScript
- Power BI
- Team Foundation Server
- TFS
- SQL
- Microsoft Dynamics 365
- Power Apps
- Microsoft SQL Server
- Microsoft Power Platform
- Microsoft Power Apps
- Power Platform
- Unified Service Desk
- Requirements

ABOUT

- Configuring and customizing the different system versions for Microsoft CRM (2011, 2013, 2016, Dynamics 365 v8, 9, UI);
- Configuring of Dynamics 365 Sales and Customer Service modules functionality according to the customer requirements;
- Customization of Workflows, Business Process Flows, Business Rules, Power Automate Flows;
- Working with Dataverse cloud-based storage and On-Premises data structure;
- Basic knowledge and experience of working with SQL queries, database tables, stored procedures, and views;
- Experienced in Microsoft Power Platform applications:
 - + Power BI (SaaS, desktop),
 - + Power Apps (Model Driven Apps, Canvas Apps),
 - + Power Automate,
 - + Power Virtual Agent;
- Using various types of Microsoft Power Platform connectors;
- Integration of Dynamics 365 with other systems;
- Preparing test cases and testing execution of developed functionality;
- Preparing different types of documents, such as:
 - + Business Requirement Document (BRD),
 - + Functional Requirement Document (FRD),
 - + Use Case Specification Document;
- Guide and coordinate a team of 2-3 people;
- End users training and consulting;
- Working through Scrum methodology;

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY

Microsoft Dynamics 365/Power Platform Functional Consultant| Dec 2020 - Present

- Create best practices on solution design, business value and development for Power Platform and Dynamics 365 CRM projects;
 - Microsoft Power Platform development: Power Apps (Canvas App, Model-driven App), Power Automate, Power BI (SaaS, desktop), Power Virtual Agent;
- Configuration & Customization of Dynamics 365 CE (CRM);
- Training customers to develop/work in Dynamics 365 and Power Apps environments;
- Functional manual testing;
- Bug tracking;
- Gathering and investigating customer requirements;
- Creating project documentation (BRD, FRD);
- Communication with customers, end-users;
- Consulting customer during the the project

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/ARVID-O-CERTIFIED-MICROSOFT-DYNAMICS-365-POWER-PLATFORM-FUNCTIONAL-CONSULTANT/](https://www.hiredynamicsdevelopers.com/consultants/arvid-o-certified-microsoft-dynamics-365-power-platform-functional-consultant/)



HIREDYNAMICS

DEVELOPERS.COM

PROJECT OF  MOBILUNITY

ARVID O.

CERTIFIED MICROSOFT DYNAMICS
365/POWER PLATFORM FUNCTIONAL
CONSULTANT

LANGUAGES

English

Russian

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY

Microsoft Dynamics 365 Consultant | Dec 2017 - Nov 2020

- Participating in design and architecture sessions with key business users, gathering and documenting business processes and requirements for the system;
- Balance business users' requests and requirements with technical constraints;
- Building and configuring CRM forms, views, dashboards and workflows;
- Integrating Dynamics with other systems using APIs;
- Support system post go-live within system setting, fix application issues or assignment to the developers;
- Developing Power BI reports for Dynamics CRM;
- Configuring and customizing of Dynamics 365 portals;
- Mentoring and supervising junior colleagues;
- Providing end users trainings;
- Working onsite with clients.


INFORMATION TECHNOLOGY COMPANY

Microsoft Dynamics CRM Support Consultant | Oct 2016 - Dec 2017

- Customization and configuration of CRM system;
- Advising customers on best practices for CRM, development or integration processes;
- Writing test cases, testing and bug fixing;
- Gathering and documenting business processes and requirements;
- Analyzing and resolving issues;
- Managing deadlines and tasks execution within the team;
- Tracking and processing incoming support requests in various communication channels;
- Fit & Gap Analysis;
- Creating documentations and Process Diagrams;
- Working with Team Foundation Server (TFS), Unified Service Desk, MS Visio.

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/ARVID-O-CERTIFIED-MICROSOFT-DYNAMICS-365-POWER-PLATFORM-FUNCTIONAL-CONSULTANT/](https://www.hiredynamicsdevelopers.com/consultants/arvid-o-certified-microsoft-dynamics-365-power-platform-functional-consultant/)

VIACHESLAV O.



PROJECT OF MOBILUNITY

VIACHESLAV O.

MS DYNAMICS 365 CONSULTANT

SKILLS

- CRM
- Cascading Style Sheets (CSS)
- HTML5
- Visio
- Information Technology
- Analytical Skills
- Microsoft Office
- MS Dynamics Field Service
- Microsoft Word
- Microsoft Excel
- JavaScript

CERTIFICATIONS

- Programming in HTML5 with JavaScript and CSS3

LANGUAGES

English

Ukrainian

Russian

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY

MS Dynamics 365 Consultant | Aug 2021 - Present

- Customization of the CRM system according to customer needs
- Automation of client's business processes (Power Automate Flow)
- Setting up a collection of customer experience assessments through surveys (Customer Voice)
- Identification of customer needs
- Writing technical tasks for developers
- Writing test cases
- Writing process schemes (BPMN)
- Writing process maps (Usercase)
- Building a database architecture
- Supporting clients and ready-made projects
- Working with client data (in MS Excel)
- Working with PowerApps Portal
- Working with Dynamics 365 FieldService

ACCOUNTING

Auditor | Aug 2019 - Jan 2020

FINANCIAL SERVICES


Auditor | Feb 2018 - Jan 2020

EDUCATION

BACHELOR'S DEGREE, BANKING AND FINANCIAL SUPPORT SERVICES

Kyiv national university of trade and economics (KNUTE)| 2016 – 2019

SERHII S.



PROJECT OF MOBILUNITY

SERHII S.

ERP CONSULTANT

SKILLS

- NAV 2009..365BC (modules finance, sales and marketing, purchase, warehouse, jobs, service);
- LS Retail NAV 2017 (modules back office, replenishment);
- Experience of business analyses and architecture, implementation, training, adaptation, testing and support of NAV clients;
- Experience of project management methodologies Scrum, Kanban, Prince2, SureStep;
- Experience of project management and support (RedMine, Trello, MS Project, Jira);
- Advanced skills in SQL, PHP, Java, VBA, Object Pascal;
- Databases: Oracle, MsSQL, MySQL;
- Experience of modeling and optimization of business processes (BPMN, IDEF0, IDEF3);
- Experience of creating periodical reporting for management on the basis of the pivot tables MS Excel, designed SQL-queries to the database and OLAP-cubes;
- Experience in CRM Falcon;
- Excellent presentation skills (MS PowerPoint, MS Visio, PhotoShop);
- Excellent teamwork skills (SharePoint, Redmine, Trello, Jira, Todoist).

WORK EXPERIENCE

IT COMPANY

ERP Consultant | May 2018 – Present

IT COMPANY

Project Manager | Jun 2012 – Apr 2018

Full project cycle management (business analysis, requirements formation, planning, development, testing, implementation and modification of software and business solutions (web portal, solutions for printing and doc flow, ServiceDesk, E-invoicing, etc.)). Implementation and modification of automated reporting of business KPI's. Analysis of contracts profitability and reducing financial losses. Management of service partner network. Development and implementation of tools for monitoring and coordinating the work of service engineers. Introduction of best practices from ITIL. Synchronization of ERP systems Customer-Performer for operational data exchange on statuses of service requests. Implementation and modification of dynamic patterns of invoices to customers.

Process Specialist | Oct 2010 – Jun 2012

Audit of key business processes in sales, logistics and service departments. Preparation of process card "as is" and proposals «to be». Search and elimination of bottlenecks, optimizing workflow and communications. Preparation of technical specifications, participation in development and implementation of software solutions to eliminate bottlenecks and automate time-consuming and routine tasks. Development and implementation of KPI and KGI for the heads of groups and departments. Centralization of the company's infrastructure.

page 1

SERHII S.



PROJECT OF MOBILUNITY

SERHII S.

ERP CONSULTANT

CERTIFICATIONS

- Finance Essentials in MS Dynamics NAV 2017, Microsoft online training course;
- Finance Advanced in MS Dynamics NAV 2017, Microsoft online training course;
- Inventory Management in MS Dynamics NAV 2017, Microsoft online training course;
- Inventory Costing in MS Dynamics NAV 2017, Microsoft online training course;
- Trade in MS Dynamics NAV 2017, Microsoft online training course;
- Service Management in MS Dynamics NAV 2017, Microsoft online training course;
- Job Costing in MS Dynamics NAV 2017, Microsoft online training course;
- Relationship Management in MS Dynamics NAV 2017, Microsoft online training course;
- Development Environment in MS Dynamics NAV 2017, Microsoft online training course;
- ITIL Foundation, ISS-Advance, Kiev;
- Prince2 Foundation, APMG-International, Kiev;
- Oracle Database 11g: SQL Fundamentals I & II, Incom, Kiev;

LANGUAGES

English

French

Polish

Russian

Ukrainian

TELECOMMUNICATIONS COMPANY

Leading expert on prevention of financial losses | Sep 2008 – Aug 2010

Managing of fraud prevention team. Analysis of existing business processes. Simulation of complex and labor-intensive business processes for optimization. Development and implementation of software/hardware solutions and technology to detect and prevent financial losses. Examination of marketing campaigns, new products and projects before their implementation for possible financial losses. Managing projects of technical monitoring of communication networks by outsourcing companies. Participation in "Fraud management system" project. Risk management in the company's networks.

Fraud Analyst | Aug 2007 – Sep 2008

Development and implementation of regulations, procedures, instructions and recommendations for fraud prevention. Development and implementation of software/hardware solutions and technology to detect and prevent financial loss. Planning, formation of technical and functional requirements, budgeting and financial support of projects. Analysis of CJSC "UMC" and other mobile operators in order to identify new types of fraud and the development of preventive measures to avoid them. Identify actual and potential fraud in company networks based on reports from Fraud Management System, database analysis of raw billing records, reports of roaming partners, publications in professional journals and the Internet.

Expert of electronic archive | Jun 2006 – Aug 2007

Head of the project "Electronic Archive". Management of contracts with contractors that ensure the functioning of an electronic archive. Creating regulations governing procedures and operation of the electronic archive. Organization and control of shift work operator of an electronic archive (3 shifts of 10 people). Control and optimization of performance "electronic archive" system. Organization and control of centralized collection and delivery of documents from warehouses across Ukraine.

EDUCATION

MASTER'S DEGREE, ENTERPRISE MANAGEMENT

International University of Finance | 2003 – 2005

BACHELOR'S DEGREE (SPECIALIST), COMPUTER SYSTEMS AND NETWORKS

National Technical University of Ukraine (Kyiv Polytechnic Institute) | 1999 – 2005


page 2


LINK TO THE CONSULTANTS PAGE -
<https://www.hiredynamicsdevelopers.com/consultants/viacheslav-o-ms-dynamics-365-ce-consultant/>

LINK TO THE CONSULTANTS PAGE -
<https://www.hiredynamicsdevelopers.com/consultants/serhii-s-erp-consultant/>

LINK TO THE CONSULTANTS PAGE -
<https://www.hiredynamicsdevelopers.com/consultants/serhii-s-erp-consultant/>

ALEXANDER S.



PROJECT OF MOBILUNITY

ALEXANDER S.

DIGITALLY TRANSFORMING ORGANIZATIONS WITH DYNAMICS 365 AND MICROSOFT POWER PLATFORM

ABOUT

Experienced CRM Consultant and Business Analyst with a demonstrated 15+ years history of working in the information technology and services industry. Skilled in CRM Consulting, Business Analysis, MS Dynamics 365 CE, Databases, and Business Intelligence. Strong entrepreneurship professional with a Master's Degree in the area related to business and technology. Proven experience with Agile and Waterfall projects with international customers and geographically distributed teams.

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY
MS Power Platform Functional Consultant | Mar 2021 - Present

- Serve as a CRM Business Analyst and D365 CE Functional Consultant for all aspects of MS D365 CRM software to include technical requirements, system configuration, and user requirements
- Participate in requirements gathering and analysis sessions with stakeholders to determine project requirements
- Design business processes and integrations between Microsoft Dynamics CRM applications and other systems
- Extend capability of CRM through creation of new entities, forms, workflows, views and reports
- Elicit and identify project requirements from end users. Translate business needs into specific and concise processes
- Providing a gap analysis between existing solution and target requirements
- Accountable for reviewing and finalizing extensive functional and technical documentation

INFORMATION TECHNOLOGY COMPANY
MS Dynamics 365 Consultant, Senior Business Analyst | Nov 2012 - Mar 2021

- Consulting and implementation of Microsoft Dynamics CRM/CE
- Performing at all stages of deployment - requirements gathering, design solution, configuration, testing, training, documentation, and troubleshooting
- Project discovery management – perform Fit-Gap analysis, estimating levels of effort, and prioritize based on need and complexity
- Proficient in utilizing project tools to communicate functional area progress on tasks, issues, risks, and blockers. Proven problem solver with the ability to resolve issues and mitigate risks to avoid project blockers impeding progress
- Efficient in creation of different kind of documentations and notations
- Proficient in Agile and Waterfall project methodologies
- Experienced in MS Dynamics 365 configuration
- Proficient in Power BI reporting
- Integration between MS CRM and external systems using Power Automate flows and Scribe ETL tool
- Experienced in CRM features demo, user trainings and requirement workshops
- Product Ownership


SKILLS


- Microsoft Dynamics CRM
- Business Analysis
- Microsoft Power BI
- Software Project Management
- Agile Methodologies
- Requirements Analysis
- Agile Project Management
- Solution Architecture
- Web Applications
- Data Analysis
- Business Analytics
- Data Warehousing
- ETL
- ERP
- Systems Analysis
- Business Process
- Business Intelligence
- Scrum
- Software Development
- Customer Relationship Management (CRM)
- Software Development Life Cycle (SDLC)
- Project Management
- Microsoft SQL Server
- SQL
- Architecture
- Consulting

CERTIFICATIONS

- Microsoft Dynamics 365 + Power Platform Solution Architect
- Microsoft Dynamics 365 for Customer Service
- Microsoft Power Platform + Dynamics 365 Core
- Analyzing and Visualizing Data with Power BI
- Microsoft Dynamics 365 Customization and Configuration
- Microsoft Certified Professional
- Microsoft Dynamics CRM 2013 Applications
- Dynamics 365 + Power Platform Solution Architect Expert
- Power Platform Functional Consultant Associate
- Dynamics 365 Customer Service Functional Consultant Associate

ALEXANDER S.



PROJECT OF MOBILUNITY

ALEXANDER S.

DIGITALLY TRANSFORMING ORGANIZATIONS WITH DYNAMICS 365 AND MICROSOFT POWER PLATFORM

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY
Business Analyst | May 2011 - Nov 2012

- Creation of desktop and WEB applications for investment banking

INFORMATION TECHNOLOGY COMPANY
Business Analyst | Apr 2010 - Apr 2011

Implementation of the core insurance system for UNIQA AG. Providing a business analysis in the next areas: financing and accounting, insurance products and contract management, payments and payouts, reporting, claim management, printouts.

INSURANCE
Head of Information Department | Nov 2007 - Dec 2008

- Implementation of Microsoft Dynamics CRM 4.0
- Project management
- Contact Center Management and Automation
- Business processes design and optimization

IT SERVICES AND IT CONSULTING
Partner manager | 2006 - Jul 2007

- Recruitment and reactivation partner community (about 20 new partners)
- Building joint business plans with partners, drive revenue target with assigned partners
- Promotion of new sales opportunities (Database, Portal, Business Intelligence, etc.)
- Partner development and support, channel trainings
- Partner marketing support. Trainings, seminars, roadshows planning and execution

IT SERVICES AND IT CONSULTING
Head of Sales Department | 2003 - 2006

- B2B Business Development
- Taking a leadership position on the mobile CRM market for FMCG companies
- Extending market geography from domestic to CIS
- Sizeable sales volumes increasing
- Strategic planning and realization
- Development of the sales department: CRM implementation, sales forecasting, revenue planning, efficient sales team formation
- Sales staff development and knowledge transfer
- Regular public speaking on seminars and industrial exhibitions
- Analytical articles publishing
- Building of partner network

LANGUAGES


English
Ukrainian
Russian
Polish


EDUCATION

ECONOMICS
Ivan Franko National University of Lviv | 1996 - 1997

ELECTROPHYSICS
Ivan Franko National University of LvivIvan Franko National University of Lviv | 1989 - 1994

RUSLAN P.



PROJECT OF MOBILUNITY

RUSLAN P.

SENIOR POWER APPS DEVELOPER

WORK EXPERIENCE

SOFTWARE CORPORATION
Senior Power Apps Developer, Team Lead | Sep 2021 – Present

INFORMATION TECHNOLOGY COMPANY
D365 Application Specialist | Nov 2019 – Aug 2021

Working in a company, which is a Microsoft Cloud Solution Provider, delivering business system consulting and services with a focus on Microsoft Dynamics 365, Azure and related technologies.

TOURISM COMPANY
Microsoft Dynamics 365 Developer | Jun 2017 – Oct 2019

- Dynamics 365 Customer Engagement
- Microsoft Power BI
- Unified Service Desk
- DocumentsCorePack for Microsoft Dynamics 365

Platform Solution Developer | Apr 2016 – Jun 2017

INFORMATION TECHNOLOGY COMPANY
Business Process Builder | Apr 2016 – Oct 2019

IT COMPANY
Software Testing Engineer | Mar 2015 – Mar 2016

SKILLS

- Business Process Improvement
- Microsoft Dynamics CRM
- Microsoft Power BI
- Microsoft 365
- Microsoft Power Platform
- Microsoft Power Apps
- Microsoft Azure
- JIRA
- Scrum
- Requirements Analysis

CERTIFICATIONS

- Digital transformation consulting | Business process building and CRM implementation
- Power Platform | Dynamics 365 | Power BI
- Microsoft Certified: Power Platform Solution Architect Expert
- Microsoft Certified: Power Platform Functional Consultant Associate
- Microsoft Certified: Data Analyst Associate

LANGUAGES

English
Polish
Russian
Ukrainian

EDUCATION

MASTER'S DEGREE, ECONOMICS / MANAGEMENT OF FOREIGN ECONOMIC ACTIVITY
Ukrainian National Forestry University | 2003 - 2008

LINK TO THE CONSULTANTS PAGE - [HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/DIGITALLY-TRANSFORMING-ORGANIZER-DYNAMIC S-365/](https://www.hiredynamicsdevelopers.com/consultants/digitally-transforming-organizer-dynamic-s-365/)

LINK TO THE CONSULTANTS PAGE - [HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/DIGITALLY-TRANSFORMING-ORGANIZER-DYNAMIC S-365/](https://www.hiredynamicsdevelopers.com/consultants/digitally-transforming-organizer-dynamic-s-365/)

LINK TO THE CONSULTANTS PAGE - [HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/RUSLAN-P-MICROSOFT-POWER-PLATFORM-DEVELOPER/](https://www.hiredynamicsdevelopers.com/consultants/ruslan-p-microsoft-power-platform-developer/)

IHOR K.

IHOR K.

ANTON P.



HIREDYNAMICS

DEVELOPERS.COM

PROJECT OF  MOBILITY

IGOR K.

POWER APPS ARCHITECT

SKILLS

- SQL
- Web Services
- JavaScript
- Databases
- Microsoft CRM
- Angular
- T-SQL
- .net core
- Angular
- Web Api
- Microservices

CERTIFICATIONS

- Microsoft Dynamics CRM 2011, Customization and Configuration
- Microsoft Dynamics CRM 2011 Applications
- Programming in C#

LANGUAGES

English

Ukrainian

Russian

ABOUT

I have a combination of experience that covers different aspects of software engineering. I started in an area of business analysis then grew up as a technical specialist and now my inspiration and addiction to modern technologies built in my consciousness. My interests lie in the area of distributed systems, functional programming and modern WEB UI development. I have profound hands-on experience with MS Dynamics CRM (2011/2013/2015/Online).

WORK EXPERIENCE

SELF EMPLOYED

Senior Software Engineering | Jan 2019 – Present

FREELANCTE

D365/Azure/Power Apps Architect | Aug 2013 – Present

- developing different solutions depending on the client's needs

SOFTWARE DEVELOPMENT COMPANY

Front-End Tech Lead/Senior Full Stack Software Developer | Oct 2017 - Dec 2018

FronD-end:

- Angular 2/5/6, typescript, rxjs, redux;
- html5, css3, less;
- tools: gulp, npm, systemjs, webpack, vs code ect;

Back-end:

- bulding polyglot microservices architecture;
- using .net core, asp.core mvc, wep.api;
- docker containers;
- Kafka like a message broker for microservices event bus;
- AKKA.net for logic service;
- tools: git, VS 2017, Cake Build, Swagger, Consul ect

IT COMPANY

Software Engineer | May 2016 – Oct 2017

- I was working closely with managers and other technical staff to build resilient multi-layer solution based on MS Dynamics CRM, WCF services, and other .net technologies

page 1



HIREDYNAMICS

DEVELOPERS.COM

PROJECT OF  MOBILITY

IGOR K.

POWER APPS ARCHITECT

IT COMPANY

.Net Web Developer | Sep 2015 – Jun 2016

Project: development of large enterprise system

- Developing architecture and design: REST, Microservices, OO, SOLID, GoF design patterns;
- Developing in accordance with Agile, Scrum, TDD and BDD (NUnit, SpecFlow, Selenium WebDriver etc.);
- Developing, implementation and maintenance of online accounting system using technologies: .Net Framework; C#; ASP.NET Web forms, ASP.MVC, ASP.MVC; WEB API; JavaScript (Webix, AngularJs, jQuery); T-SQL; MS SQL Server;

IT COMPANY

Software Developer | Oct 2014 – Sep 2015

Project: CRM system for large enterprise

- Developing, implementation and maintenance of CRM system using technologies: .Net Framework; C#; ASP.NET Web forms, ASP.MVC; WCF, WEB API; JavaScript (Ext JS, RequireJS, AngularJs, jQuery); CSS (Bootstrap); SQL; MS SQL Server;
- Database design, optimization queries, performance tuning.
- Integration with accounting systems
- Automated integration testing using Cucumber.js
- Full project lifecycle with Agile methodologies, specifically SCRUM
- Working with revision control systems (SVN), bug tracking systems (Jira), Continuous Integration systems (TeamCity)

IT COMPANY

.Net developer / Microsoft Dynamics CRM Developer | Aug 2013 – Sep 2014

Project: CRM system for large Enterprise

- Involvement in all stages of project design using technologies: .Net Framework; ASP.NET MVC; Entity Framework; SQL; MS SQL Server; JavaScript (jQuery); OData; HTML; CSS;
- Participation in functional and performance testing
- Development of Plugins/Custom Workflow Actions;
- DataBase design;
- Working with revision control systems bug tracking systems (Jira)
- Tools used: MS Visual Studio; SQL Server Management Studio; Tortoise SVN;

EDUCATION

SPECIALIST'S DEGREE, SOFTWARE ENGINEERING

National Aviation University

MASTER'S DEGREE, FINANCE

The International University of Finance, Kyiv

page 2



HIREDYNAMICS

DEVELOPERS.COM

PROJECT OF  MOBILITY

ANTON P.

MS DYNAMICS 365 SOLUTION ARCHITECT
AT SOFTSERVE. MS POWER
PLATFORM/POWER BI EXPERT.

ABOUT

I offer CRM solutions based on Microsoft Dynamics 365 platform for forex industry and those whose business area related to crypto technologies. Essential integrations with all valuable functions: Google analytics, IP telephony, KPI, BI analytics, data performance.

SKILLS

- Sales
- Direct Sales
- Sales Presentations
- Sales Management
- Requirements Analysis
- Business Analysis
- Time Management
- Agile Methodologies
- Requirements Gathering
- JIRA
- Sparx Enterprise Architect
- Microsoft Office
- Scrum

LANGUAGES

English

Ukrainian

Russian

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY

MS Dynamics 365 Solution Architect | May 2021 - Present

Business domain: Insurance brokerage.

LOGISTIC COMPANY

MS Dynamics 365 business analyst, Solution architect | Jul 2019 - May 2021

INFORMATION TECHNOLOGY COMPANY

MS Dynamics specialist, Project manager | Sep 2018 - Oct 2020

Senior Project Manager | Sep 2018 - Oct 2020

INFORMATION TECHNOLOGY COMPANY

Senior Business Analyst | Jun 2016 - Jul 2019

INFORMATION TECHNOLOGY COMPANY

Commercial director | Sep 2012 - Sep 2015

Achieved targets:

The main goal of the project was obtained strong profit value through the sales in different market channels. Collaboration with chain stores is a key issue.

Responsibilities:

Formed system of sales and purchase departments

Organized remote warehousing and office structure

Zero point negotiation with external home textiles fabrics

Budget planning

Prices forming

Formalized business processes and activities in the company

EDUCATION

BACHELOR'S DEGREE, ROMANIC-GERMANIC PHILOLOGY

Kiev Humanity Institute | 1999 – 2004

BUSINESS ANALYSIS IN IT AREA

IT Labs | 2015 - 2015

page 3

LINK TO THE CONSULTANTS PAGE -
<https://www.hiredynamicsdevelopers.com/consultants/ihor-k-power-apps-architect/>

LINK TO THE CONSULTANTS PAGE -
<https://www.hiredynamicsdevelopers.com/consultants/ihor-k-power-apps-architect/>

LINK TO THE CONSULTANTS PAGE -
<https://www.hiredynamicsdevelopers.com/consultants/anton-p-ms-dynamics-365-ce-functional-solution-architect-ms-power-platform-power-bi-expert/>

ROMAN U.



HIREDYNAMICS
DEVELOPERS.COM
PROJECT OF  MOBILUNITY

ROMAN U.

MS D365 TECHNICAL SOLUTION ARCHITECT

SKILLS

- Microsoft Dynamics AX
- Microsoft Dynamics 365
- Microsoft Dynamics ERP
- Software Development
- Requirements Analysis
- Scrum
- SQL
- SSRS
- C#
- Microsoft SQL Server
- Data Transformation Services (DTS)
- X++
- AX 2009
- ERP

ABOUT

Dynamics 365 for Finance and Operations Technical Solution Architect with over 15 years experience working with ERP systems.

WORK EXPERIENCE

BUSINESS SYSTEMS CONSULTING COMPANY
MS D365 Technical Solution Architect | Jan 2021 – Present

MS D365 System Matter Expert | Sep 2016 – Jan 2021

- Solution architecture design
- Integration design
- Development team management
- Solution development
- Reports development
- Customer Support

Projects: upgrade, development, implementation, support, pre-sale

INFORMATION TECHNOLOGY COMPANY
MS D365 Software Development Engineer | Sep 2015 – Sep 2016

- Solution architecture design
- Solution development
- Reports development
- Customer Support

Projects: upgrade, development, support

MICROSOFT BUSINESS APPLICATION POWERHOUSE
MS D365 Software Development Engineer | Jan 2014 – Sep 2015

- Solution development
- Reports development
- Customer Support

Projects: upgrade, development, support


CERTIFICATIONS

Dynamics AX 2012 Development Introduction

LANGUAGES

English
Ukrainian
Russian

TATYANA S.



HIREDYNAMICS
DEVELOPERS.COM
PROJECT OF  MOBILUNITY

TATYANA S.

DYNAMICS 365 BUSINESS CENTRAL CONSULTANT

SKILLS

- ERP
- MS Dynamics NAV
- Dynamics Navision

CERTIFICATIONS

Dynamics 365 Business Central Functional Consultant Associate

LANGUAGES

English
Russian

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY
Business Central Consultant | Apr 2019 – Present

- Business Central Implementation; Serenic Navigator Implementation;
- NAV first line of support.

NAV Consultant | Jun 2017 – Present

- Function and Specialisation
- Participation in all the stages of implementation.
- Project planning and works estimation. Architecture development.
- Customization and configuration of system.
- New companies deployment
- Roll out.
- User training and first line of support.

IT COMPANY
Program Software Consultant | Apr 2012 - Jan 2013

- Analysis of client's business processes.
- Development of an implementation plan, drafting of a technical task for the development, monitoring and consulting of developers, verification of the implementation of the functional, description of the improvements.
- Input the primary balances, the company's accounting policy setting.
- Consulting users on typical and non-standard solutions.
- Applications of errors made by the user and providing recommendations for their elimination.
- Coordination of the interaction between the end users of the software product and the developers.
- Testing development for compliance with requirements and terms of reference.
- Analysis of existing client's improvements.
- Formalizing user requests and writing a technical assignment.
- Consulting services.
- Setting user roles in the system.

TRADING COMPANY
Finance | 2008 – 2015

- Full accounting and tax accounting of the enterprise, sending all types of accounting reports.
- Planning and optimization.
- Payroll.
- Participation in the management and financial planning.

EDUCATION

FINANCE
Kyiv National Economic University

ALEX K.



HIREDYNAMICS
DEVELOPERS.COM
PROJECT OF  MOBILUNITY

ALEX K.

SENIOR AX DEVELOPER

SKILLS

- Axapta
- X++
- Microsoft Dynamics
- ERP
- Software Development
- Web Services
- Integration
- .NET
- Microsoft SQL Server
- SSRS
- Microsoft Dynamics AX
- AX 2009
- AX 2012
- MorphX

ABOUT

I have been working with Dynamics AX since 2006. My primary focus is development and technical solution design. I worked with different modules of AX and is familiar with class frameworks and architecture of the modules of Supply Chain (AR/AP), Fixed assets, Financials, Manufacturing modules, Warehouse management.

I take key position in implementation projects. I developed a number of SSRS reports and integrations, and am skilled working with Application Integration Framework.

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY
Senior AX developer | Oct 2017 – Present

PRIVATE ENTREPRENEUR
AX technical specialist | May 2017 – Present

INFORMATION TECHNOLOGY COMPANY
Senior Axapta Developer | May 2011 – Present

- Changing standard functionality and development new according to customer requirements in AX2012. Creating/changing SSRS reports and AIFs. Work directly with customers.

INFORMATION TECHNOLOGY COMPANY
Senior AX developer | Sep 2016 – Jul 2017

RETAIL COMPANY
Senior AX developer | Oct 2010 – May 2011

- Creating functional and technical designs
- Key position by Logistics module
- Take lead position with 4 developers in command
- Estimations and code review

INFORMATION TECHNOLOGY COMPANY
AX developer | Jan 2009 – Sep 2010

MECHANICAL AND INDUSTRIAL ENGINEERING COMPANY
AX developer | Sep 2006 – Jan 2009

EDUCATION

MASTER'S DEGREE, DEVELOPMENT ENGINEER
Zaporizhian Clasical Privat University | 2003 – 2007

LANGUAGES


English
Russian

LINK TO THE CONSULTANTS PAGE - <https://www.hiredynamicsdevelopers.com/consultants/roman-u-ms-d365-technical-solution-architect/>

LINK TO THE CONSULTANTS PAGE - <https://www.hiredynamicsdevelopers.com/consultants/tatyana-s-erp-dynamics-365-business-central-consultant/>

LINK TO THE CONSULTANTS PAGE - <https://www.hiredynamicsdevelopers.com/consultants/senior-ax-developer/>

ARTEM A.

HIREDYNAMICS
DEVELOPERS.COM
PROJECT OF MOBILUNITY

ARTEM A.

D365 NAVISION DEVELOPER

ABOUT

Experienced Developer with a demonstrated history of working in the information technology and services industry. Skilled in Business Process, Requirements Analysis, .NET Framework, Software Development, and C#. Strong engineering professional with a Specialist focused in auditor from Zaporizhzhya National University.

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY
Nav Developer | Oct 2014 – Present

INFORMATION TECHNOLOGY COMPANY
Nav Developer | Oct 2014 – Present

RETAIL COMPANY
Nav Developer | Sep 2008 – Oct 2014

SOFTWARE DEVELOPMENT COMPANY
Nav Developer | Jul 2006 - Dec 2006

EDUCATION

JUNIOR SPECIALIST, DEVELOPER
Tavriyskiy College of Economics | 2000 – 2002

SPECIALIST, AUDITOR
Zaporizhzhya National University | 2002 – 2005

SKILLS


- Software Development
- C#
- Business Analysis
- Business Intelligence
- .NET
- SQL
- Microsoft SQL Server

LANGUAGES

English
Russian

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/ARTEM-A-D365-SOLUTION-DEVELOPER-NAVISION-DEVELOPER/](https://www.hiredynamicsdevelopers.com/consultants/artem-a-d365-solution-developer-navision-developer/)

ALEXEY P.

HIREDYNAMICS
DEVELOPERS.COM
PROJECT OF MOBILUNITY

ALEXEY P.

MICROSOFT DYNAMICS CRM DEVELOPER

WORK EXPERIENCE

IT COMPANY
Senior MS Dynamics CRM Developer | Jan 2020 – Present

INFORMATION TECHNOLOGY COMPANY
Senior Microsoft Dynamics CRM Developer | Nov 2016 – Jan 2020

- Develop extensions for Dynamics 365 using all kind of supported customizations

COMPUTER SOFTWARE DEVELOPMENT COMPANY
Dynamics CRM Developer/Customizer/Solution Architect | Mar 2011 – Nov 2016

- Developing extensions for Microsoft Dynamics CRM.

COMPUTER SOFTWARE DEVELOPMENT COMPANY
Software Developer | Aug 2010 – Sep 2011

- Develop solutions for internal use.

Tech Support | May 2010 – Sep 2010

- IT help desk

COMPUTER SOFTWARE DEVELOPMENT COMPANY
Computer Tech | Nov 2008 – May 2009

- Computer repair and diagnostic. Software installation.

COMPUTER SOFTWARE DEVELOPMENT COMPANY
Junior System Adminstrator | Sep 2005 – May 2007

- Network support, software installation, user support.

EDUCATION

COMPUTER SCIENCE
Universitatea de Stat „Alecu Russo” din Bălți | 2003 – 2007

SKILLS

- C#
- ASP.NET
- .NET
- Microsoft CRM
- Windows Server
- .NET Framework
- Microsoft Dynamics CRM
- JavaScript
- SQL
- Microsoft SQL Server
- CRM Dynamics

CERTIFICATIONS



- Microsoft Power Platform + Dynamics 365 Core
- MCPS: Microsoft Certified Professional
- Microsoft Dynamics CRM 2016 Customization and Configuration
- MBSS: Microsoft Dynamics™ CRM 4.0 Extending Microsoft Dynamics
- Microsoft Certified: Power Platform Developer Associate
- Microsoft Certified: Power Platform Functional Consultant Associate

LANGUAGES

English
Russian

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/ALEXEI-P-DYNAMICS-CRM-DEVELOPER/](https://www.hiredynamicsdevelopers.com/consultants/alexei-p-dynamics-crm-developer/)

ANNA G.

HIREDYNAMICS
DEVELOPERS.COM
PROJECT OF MOBILUNITY

ANNA G.

NAV DEVELOPER

WORK EXPERIENCE

SOFTWARE ENGINEERING COMPANY
NAV Developer | Nov 2016 – Present

IT COMPANY
NAV Developer | Sep 2013 – Nov 2016

- Developing cost effective software features matching the specifications, with the agreed quality, following the agreed standards.
- Participating in determining the overall conceptual design and providing technical consultation.
- Performing a technical and functional analysis.
- Investigating tasks and providing estimates on hours, schedules and deadlines.
- NAV installation and configuration.
- Writing design documentation.
- Participating in project meetings, calls with the clients.
- Internal and external training sessions and seminars for end-users, staff education.
- Customer support.

IT COMPANY
QA | Dec 2012 – Aug 2013

- Compilation of test documentation - test plans, test cases, etc.
- Manual and automated test execution.
- Writing test cases for the system users.
- Participate in implementation projects of Microsoft Dynamics NAV.
- Team work in accordance with the methodology of the project, taken in the company.

EDUCATION

MASTER'S DEGREE, INFORMATION TECHNOLOGY AND SYSTEMS
National University of Food Technologies, Kyiv | 2008 – 2013

SKILLS

- JavaScript
- Software Development
- Microsoft SQL Server
- Scrum
- HTML
- Microsoft Dynamics
- Microsoft Dynamics NAV
- SQL

CERTIFICATIONS


- ICAgile Certified Professional (ICP)

LANGUAGES

English
Russian

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/ANNA-G-BC-NAV-DEVELOPER/](https://www.hiredynamicsdevelopers.com/consultants/anna-g-bc-nav-developer/)

ALEJANDRO G. T.



ALEJANDRO
GASTÓN T.

SOLUTION ARCHITECT DYNAMICS 365

SKILLS

- JavaScript
- Visual Basic
- C#
- ASP.NET
- MySQL
- Oracle
- Microsoft Office
- Desarrollo de software
- Software Development
- CSS
- T-SQL
- Microsoft Dynamics CRM
- Scrum
- .NET framework
- jQuery UI
- .NET
- Java
- jQuery
- SQL

CERTIFICATIONS

- Microsoft Dynamics 365 Customization and Configuration
- Microsoft Dynamics 365 for Sales
- Microsoft Dynamics 365 for Customer Service

LANGUAGES

English

Spanish

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY

Solution Architect | May 2016 - Nov 2017

System Engineer | Mar 2015 - May 2016

Desarrollo para dynamics CRM 2011 / 2013 / 2015 /2016

Desarrollo de personalizaciones (modificación de entidades)

Armado de plugins .NET (XRM)

Automatizaciones JS

Interacción con servicios.

Importación en masa de datos

Trabajo en equipo

INTERNET PUBLISHING

Desarrollador de software | May 2012 - Sep 2014

Diseño de aplicaciones web con interacción con servicios web de juegos online de diversos tipos

Desarrollos .NET en diversos portales y red social propia para la comunidad.

Conexión a DB vía SQL, MySQL

Servicios REST

Desarrollo de Aplcaciones Winforms

Javascript + Jquery + ajax

INFORMATION TECHNOLOGY COMPANY

Analista Desarrollador | Aug 2011 - Dec 2011

Análisis y desarrollo de aplicaciones Web/WebForms en VS NET Fwk 3.5 con implementación de JQuery y DevExpress para UI, SQL/Oracle para acceso a datos.

GOVERNMENT ADMINISTRATION

Desarrollador .net | Apr 2011 - Aug 2011

Desarrollo Web de App de Presupuesto para el gobierno de la ciudad de Bs As.

Tecnología implementada: DevExpress .NET 2010(Fwk 4.0), SQL 2010, Nhibernate.

INSURANCE

Desarrollador .NET | Mar 2010 - Nov 2010


Trabajo en equipo para llevar adelante la App de gestión de seguros y asistencia.

Trabajado en .NET 2008, luego migrado a .NET 2010.

EDUCATION

UNIVERSITY OF BUENOS AIRES

ALEXANDRE C.



ALEXANDRE C.

CRM TECH LEAD

ABOUT

Alexandre has been working with the Microsoft Dynamics CRM platform since February 2018, with knowledge on Dynamics CRM implementing, working with the Dynamics 365 versions. His main tasks include:
1. Solution architecture;
2. Customize and configure Dynamics CRM;
3. Extending the application through the Dynamics CRM Software Development Kit (SDK);
4. CRM Custom Java Scripts;
Knowledge in the following technologies: Open Data Protocol (OData), .NET, SQL Server, Console Application, Plug-ins, custom workflow, MS Power Automate, HTML, CSS, Angular, Bootstrap and NodeJs.
Alexandre trabalha com a plataforma Dynamics CRM da Microsoft desde Fevereiro de 2018, conhecimento na Implementação da plataforma Dynamics CRM, trabalhando com a versão D365 da Microsoft. Suas Habilidades pricipais incluem:
1. Arquitetura de Solução;
2. Customização e Configuração do Dynamics CRM;
3. Aumentando a capacidade da aplicação com o Kit de Desenvolvimento;
4. Java Script Customizados para CRM
Conhecimento também nas seguintes tecnologias: Open Data Protocol (OData), .NET, SQL Server, Console Application, Plug-ins, custom workflow, MS Power Automate, HTML, CSS, Angular, Bootstrap e NodeJs.

SKILLS

- Windows
- Desenvolvimento de software
- Microsoft Dynamics CRM
- Microsoft Office
- HTML
- SQL
- Operating Systems
- Unified Service Desk
- JavaScript
- C#
- Cascading Style Sheets (CSS)
- Marketo
- Power Automate
- Power Platform
- Power Platform

CERTIFICATIONS

- Power Platform Fundamentals
- Scrum Foundation Professional Certificate
- Microsoft Dynamics 365 Customization and Configuration

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY

Dynamics 365 Business Analyst | Aug 2020 - Present

Teach Lead Dynamics 365 Business Analyst

INFORMATION TECHNOLOGY COMPANY

CRM Tech Lead | Aug 2020 - Present


Projeto - Docol Jornada Digital.
Com foco na transformação digital, o projeto consistia no desenvolvimento do HUB CRM, utilizando o Dynamics 365, como o centralizador das informações, com 2 aplicativos CanvasApp - Power Apps conectados recebendo as informações .
Definição de arquitetura do projeto no Dynamics 365.
Definições de negócios com o cliente.
Definições estrutural de tabelas.
Definições e criação de estrutura técnica (Códigos e Soluções).
Acompanhamento da equipe no desenvolvimento.
Desenvolvimento de aplicativos em CanvasApp.
Gestão de ALM, Dynamics 365 e Power Apps.
Projeto - De Heus Jornada de Marketing
Com o foco em automatizar as jornadas de marketing, para campanhas de captura de leads e informativos internos e externo, o projeto foi idealizado e desenvolvido no ecossistema ADOBE, utilizando a ferramenta de automação de Marketing Adobe Marketo Engage.

LANGUAGES

English

Spanish

ALEXANDRE C.



ALEXANDRE C.

CRM TECH LEAD

WORK EXPERIENCE

FINANCIAL SERVICES

Customer Relationship Management Developer | Feb 2020 - Aug 2020

O projeto tem como foco, diminuir o tempo concessão de crédito com garantia de imóvel, tendo como principais atividades, desenvolver plugins para adaptação de regras de negócios para o fluxo de concessão de crédito para clientes.
Criação de portais custom utilizando o Dynamics como orquestrador das informações.
Criação de Jornadas de marketing e campanhas utilizando Dynamics Marketing.

INFORMATION TECHNOLOGY COMPANY

Software Engineering, CRM | Jul 2019 - Feb 2020

Projeto - Fleury Lab
Transformação digital, com foco em experiência do cliente, interação com o cliente no ecossistema Fleury. Usando UCI, o projeto visa melhorar o atendimento de clientes PREMIUM em unidades de Atendimento Laboratoriais.
Customização e configuração Dynamics CRM para adptação de regras de negócio do cliente;
Análise de processo para diminuição de TMA e TME da equipe;
Construção de componentes que transcendem Dynamics para melhor atendimento do Cliente;
Definição de soluções técnicas e funcionais pensando em multiplos projetos.

Associate Software Engineering, CRM | Feb 2018 - Jun 2019

Projeto Natura:
Implementação Dynamics 365, para CUSTOMER ENGAGEMENT.
Customização e configuração Dynamics CRM para adptação de regras de negócio;
Análise de processo para diminuição de TMA da equipe;
Customização USD para central de atendimento

INFORMATION TECHNOLOGY COMPANY

Analista de suporte técnico | Jan 2015 - Feb 2015

EDUCATION

POSTGRADUATE DEGREE, COMPUTER ENGINEERING

USCS - Universidade Municipal de São Caetano do Sul | 2019 - 2021

LINK TO THE CONSULTANTS PAGE -

[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/ALEJANDRO-G-T-SOLUTION-ARCHITECT-DYNAMICS-365/](https://www.hiredynamicsdevelopers.com/consultants/ALEJANDRO-G-T-SOLUTION-ARCHITECT-DYNAMICS-365/)

LINK TO THE CONSULTANTS PAGE -

[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/ALEXANDRE-C-CRM-ASSOCIATE-MANAGER-DYNAMICS-365-POWERAPPS-CONSULTANT-BUSINESS-ANALYST/](https://www.hiredynamicsdevelopers.com/consultants/ALEXANDRE-C-CRM-ASSOCIATE-MANAGER-DYNAMICS-365-POWERAPPS-CONSULTANT-BUSINESS-ANALYST/)

LINK TO THE CONSULTANTS PAGE -

[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/ALEXANDRE-C-CRM-ASSOCIATE-MANAGER-DYNAMICS-365-POWERAPPS-CONSULTANT-BUSINESS-ANALYST/](https://www.hiredynamicsdevelopers.com/consultants/ALEXANDRE-C-CRM-ASSOCIATE-MANAGER-DYNAMICS-365-POWERAPPS-CONSULTANT-BUSINESS-ANALYST/)

AGUSTIN B.



HIREDYNAMICS
DEVELOPERS.COM

PROJECT OF  MOBILITY

AGUSTÍN B.

LEAD SPECIALIST POWER PLATFORM
DYNAMICS 365 / .NET DEVELOPER

SKILLS

- PowerBI
- Dynamics NAV
- Microsoft Dynamics
- Javascript
- .Net
- C#
- SQL

WORK EXPERIENCE

MANUFACTURING COMPANY

Power Platform 365 / .NET Developer | Sep 2021 – Present

- Power Platform
- Desktop application for massive editing of records. (SDK, C#, Organization Service) through user-selected filters.
- Development of new modules and support for existing ones in Rheem's Model Driven App (Service).
- Edition of forms and business rules through Javascript.
- Development of Plugins and web services (C#).
- I also provide solutions to the PowerApps application for technicians who work outdoors.
- Development and support to the Production Traceability application. Integration with Model Driven App. PowerBI
- Development of visualizations for business analysts.
- Consultation of data from different sources.
- Development of Dashboards for consumption within the CRM Services module. M.Net Query Language

IT CONSULTING COMPANY

System Engineer Dynamics 365 / .Net Developer | Jul 2020 – Sep 2021

BUSINESS INTELLIGENCE COMPANY

Functional Analyst Dynamics CRM/365 | Sep 2019 – May 2020

IT SERVICES COMPANY

Junior Developer Microsoft Dynamics CRM / 365 | Feb 2019 – Sep 2019

EDUCATION

MASTER'S DEGREE, CHEMICAL ENGINEERING

National Technological University of Argentina | 2014 – 2019

MASTER'S DEGREE, SYSTEM ANALYST, DEVELOPER

ORT Argentina | 2018 – 2020

LANGUAGES


English

Spanish


Italian

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/TEAM-LEADER-NET-DEVELOPER-POWER-PLATFOR M/](https://www.hiredynamicsdevelopers.com/consultants/team-leader-net-developer-power-platforM/)

BRUNO N.



HIREDYNAMICS
DEVELOPERS.COM

PROJECT OF  MOBILITY

BRUNO N.

MICROSOFT DYNAMICS 365 (CRM) |
CERTIFIED | FUNCIONAL | POWER
PLATFORM

SKILLS

- Planejamento estratégico
- Microsoft CRM
- Scrum
- Telecomunicações
- Suporte técnico
- Administração de sistemas
- Microsoft Excel
- Microsoft Word
- Microsoft Windows
- Microsoft Office
- Microsoft PowerPoint
- Sistemas operacionais
- Gestão
- Microsoft Dynamics 365

CERTIFICATIONS

- Dynamics 365 Fundamentals (CRM)
- Scrum Foundation Professional Certificate SFPC

LANGUAGES

English

ABOUT

Iniciei minha carreira na área de telecomunicações, trabalhando com ensaios de certificação de produtos Anatel/Inmetro. Logo após fiz uma transição de carreira, iniciando na área de TI, onde trabalhei com sustentação de sistemas WEB, focando mais na Gestão de Demandas e Chamados do Microsoft Dynamics. Atualmente, estou trabalhando com desenvolvimento de correções e melhorias para o Microsoft Dynamics.

WORK EXPERIENCE

INFORMATION TECHNOLOGY COMPANY

Microsoft Dynamics CRM Developer | Oct 2021 - Present

Atendendo o cliente CPFL, trabalho realizado no Microsoft Dynamics CRM, atendendo chamados e desenvolvendo demandas para correção e melhorias dos processos da empresa.

UTILITIES

Web systems support (Microsoft Dynamics CRM) | Feb 2021 - Sep 2021

Gestão de projetos, Gestão de demandas e chamados de diversos sistemas da CPFL. Trabalhando na maioria do tempo na Gestão do Microsoft Dynamics CRM.

FACILITIES SERVICES

Telecommunications technical assistant | Jul 2019 - Jan 2021

Ensaio de Certificação para Anatel e Inmetro. Ensaio Radiado na Câmara anecoica. Experiência com Analisador de Espectro, Simuladores de Tecnologias Móveis (CMW 500, CMU 200, 8960, PXT), Roteadores, Configurações de equipamentos por test mode, Fibra Óptica, OTDR, Osciloscópio, PABX, amplificadores, etc.

Telecommunications intern | Feb 2017 - Oct 2017

Ensaio de Certificação pra Anatel e Inmetro, área de Baterias de Lítio. Ensaio Elétrico e de Segurança em Baterias de acordo com o ato n 3484

EDUCATION

TÉCNICO EM TELECOMUNICAÇÕES, TECNOLOGIA EM TELECOMUNICAÇÕES, REDES DE COMUNICAÇÃO SEM FIO, TELEMÁTICA, INFORMÁTICA, ETC.

Colégio Técnico de Campinas - Unicamp | 2016 – 2019

GRADUAÇÃO, GESTÃO DA TECNOLOGIA DA INFORMAÇÃO

Fatec Campinas - Faculdade de Tecnologia de Campinas | 2020 – 2022

LINK TO THE CONSULTANTS PAGE -
[HTTPS://WWW.HIREDYNAMICSDEVELOPERS.COM/CONSULTANTS/BRUNO-N-MICROSOFT-DYNAMICS-365-CRM-CERTIFIED-FUNCTIONAL-POWER-PLATFORM-NET-DEVELOPER/](https://www.hiredynamicsdevelopers.com/consultants/bruno-n-microsoft-dynamics-365-crm-certified-functional-power-platform-net-developer/)